



Make Money from Makes: A guide to turning your hobby into a business (Prima)

Emma Jones

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Make Money from Makes is for anyone who has a passion, skill or hobby and an interest in turning this into a business. You may be baking cakes for friends and family and dreaming of doing this full-time, or have a way with words that could be turned into commissions. Maybe you paint or draw and wonder if those who offer praise would be prepared to pay for your creations, or whether your flair for fashion could lead to financial return.

Whatever your talent, it's likely you can turn this into a business with customers paying for the quality products or services you offer. Whether artisan or tailor, writer or baker, what you will discover from this book is how to:

- Make sales beyond friends and family
- Promote your brand and become well known
- Register the company and manage the finances
- Embrace technology to save time and money
- Convey a professional image; online and off
- Create a support network and work with partners

Above all, it shows how to make money from doing what you love!

The book is also packed with stories of people who have successfully started and grown their own businesses, with all of them giving their stories and top tips for success.

With clear steps, useful links and expert advice, consider this book your guide as you launch your business, and embark on a most exciting adventure!

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