



# Perceptive Deception: A Look at Psychological Profiling

*Margaret Blot*

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## **Perceptive Deception: A Look at Psychological Profiling** Margaret Blot

The book explores the deceptive nature of perception, its manipulation, especially by individuals in search of an ultimate result. Those include politicians, news pundits, commentators, poll takers and advertisers. Manipulation of perception is also conducted by churches and political groups with an agenda such as Al Qaida, whether or not those groups are perceived to be terrorists. The book also explores the perceptive schemes present in our daily life and how they affect our decisions. How was the underwear bomber able to go through checkpoints in several countries and still be able to board a United States airplane with explosives in his underwear? How does a small group of individuals influence the public's perception of a health care program? Is the way we profile individuals a reaction to our perception of those individuals? Is racism a reaction to our perception of other races? Is it possible to control our perception and consequently our reactions?

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