

Marketing Information: A Strategic Guide for Business and Finance Libraries (Monograph Publish Simultaneously as the Journal of Business)

Michael R. Oppenheim, Wendy Diamond Mulcahy



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Marketing Information: A Strategic Guide for Business and Finance Libraries (Monograph Publish Simultaneously as the Journal of Business) Michael R. Oppenheim, Wendy Diamond Mulcahy Help your patrons create effective marketing research plans with this sourcebook!

Marketing Information: A Strategic Guide for Business and Finance Libraries identifies and describes secondary published sources of information for typical marketing questions and research projects. Experts in the field offer a guided tour of the signposts and landmarks in the world of marketing information—highlighting the most important features. This extensive guide serves as a strategic bibliography, covering over 200 printed books and serials, subscription databases, and free Web sites.

Marketing Information contains several useful features, including:

- basic bibliographic descriptions with publisher location, frequency, format, price, and URL contact information for each source listed
- special text boxes with practical tips, techniques, and short cuts
- an alphabetical listing of all source titles
- an index to subjects and sources

Unlike some research guides that recommend only esoteric and expensive resources, this book offers a wellbalanced mix of the 'readily available' and the costly and/or not widely available, so that researchers who lack immediate access to a large university business research collection still has a core of accessible materials that can be found in a public library or on the Web.

This book will help you provide top-notch service to clients such as:

- marketing instructors in developing assignments and other curricula which incorporate a business information literacy component
- students whose assignments require library or other research to identify and use key marketing information tools
- entrepreneurs and self-employed business people writing marketing plans, business plans, loan applications, and feasibility plans
- marketers who wish to consult and/or incorporate standard secondary sources in their marketing plans or research projects
- experienced market researchers who need relevant secondary sources as a preliminary step to surveys, questionnaires, and focus groups
- reference librarians who advise these groups in academic, public, or corporate library settings
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